Client Service:

* Advise client on leading practices and technology/industry trends, application/integration architecture, solution design, and implementation leading practices.
* Build lasting relationships through day to day interactions with key client managers and staff.

Delivery:

* Bring the functional/technical experience and knowledge to deliver solutions which allow clients to achieve their business strategy.
* Present technical alternatives and supporting recommendations aligned with the client’s business and technology requirements.
* Contribute to project estimating, planning, contracting and staffing activities.
* Manage technical and/or functional teams to design, build, test and implement enterprise applications.
* Anticipate, raise, and resolve issues which pose risk to the project. Monitor progress and quality. Track and report status.

Business Development:

* Participate in sales pursuits as a pursuit team member or subject matter advisor.
* Participate in the oral presentation of the proposal to highlight relevant experiences that position Deloitte as the preferred supplier.
* Develop and maintain relationships with client stakeholders to establish and maintain our status as a trusted advisor.

People Development:

* Perform role of mentor and coach to help others achieve their career objectives.
* Actively participate in recruiting and onboarding activities. Develop staffing plans and screen candidates for positions on projects.
* Provide leadership and support for staff on projects and in local offices. Perform regular check-ins with team members and people for which you coach as a part of the performance management process.

Eminence:

* Contribute to go-to-market and internal initiatives which drive growth of the practice, drive efficiency and profitability, improve quality, and increase the knowledge of our staff.
* Co-author articles, whitepapers, or presentations. Speak at conferences, universities, or other forums to promote Deloitte’s brand